

**DAVID G. ATKIN**

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**EMPLOYMENT**

2017- MIT, Associate Professor (with tenure)  
 2015-2017 MIT, Assistant Professor  
 2014-2015 UCLA, Assistant Professor  
 2009-2014 Yale University, Assistant Professor

**OTHER APPOINTMENTS**

2017-2018 Trione Visiting Associate Professor, Stanford  
 2017- National Bureau of Economic Research (NBER), Research Associate (ITI, DEV, PR)  
 2016- Bureau for Research and Economic Analysis of Development (BREAD), Fellow  
 2015- Centre for Economic Policy Research (CEPR), Research Fellow (Development)  
 2015- J-PAL Affiliate  
 2012-2018 Junior Fellow of the Department of Economics, Hebrew University  
 2012 London School of Economics, Visiting Fellow Spring 2012  
 2011 Harvard University, Visiting Scholar Fall 2011  
 2011- National Bureau of Economic Research (NBER), Faculty Research Fellow (ITI, DEV)  
 2011-2015 Bureau for Research and Economic Analysis of Development (BREAD), Affiliate  
 2011-2015 Centre for Economic Policy Research (CEPR), Research Affiliate (Development)  
 2009- International Growth Centre (IGC), Research Affiliate

**PROFESSIONAL ACTIVITIES**

2018- Associate Editor, Quarterly Journal of Economics  
 2018- Associate Editor, American Economic Review  
 2017- Associate Editor, Journal of International Economics  
 2011-17 AER Excellence in Refereeing Award 2011, 2012, 2013, 2015, 2016, 2017  
 2008- Referee for the American Economic Review, Review of Economic Studies, Journal of Political Economy, Quarterly Journal of Economics, Econometrica, American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, Review of Economics and Statistics, Journal of Development Economics, The B.E. Journal of Economic Analysis & Policy, Journal of International Economics, Journal of Population Economics, Journal of Economic Literature.

**EDUCATION**

Princeton University, Ph.D. in Economics, June 2009  
 London School of Economics, MSc Economics, *with Distinction*, 2003  
 Cambridge University, MA BA Economics, *First Class Honours, St John's College*, 2002

**AREAS OF INTEREST**

International Trade, Development

**PUBLISHED AND FORTHCOMING PAPERS**

“Trade, Tastes and Nutrition in India” *American Economic Review*, 103(5): 1629-63 (August 2013)

“The Caloric Costs of Culture: Evidence from Indian Migrants” *American Economic Review*, 106(4): 1144-81 (April 2016)

“Endogenous Skill Acquisition and Export Manufacturing in Mexico” *American Economic Review*, 106(8): 2046-85 (August 2016)

“Exporting and Firm Performance: Evidence from a Randomized Experiment” with Amit Khandelwal and Adam Osman *Quarterly Journal of Economics*, 132(2): 551-615 (May 2017) Editor’s Choice

“Organizational Barriers to Technology Adoption: Evidence from Soccer-Ball Producers in Pakistan” with Azam Chaudhry, Shamyala Chaudry, Amit Khandelwal and Eric Verhoogen *Quarterly Journal of Economics*, 132(3): 1101–1164 (August 2017)

“Retail Globalization and Household Welfare: Evidence from Mexico” with Ben Faber and Marco Gonzalez-Navarro *Journal of Political Economy*, 126(1): 1–73 (February 2018) Lead Article

### **WORKING PAPERS**

“Who’s Getting Globalized? The Size and Implications of Intra-national Trade Costs” with Dave Donaldson *Revise and Resubmit at Econometrica*

“Volatility and the Gains from Trade” with Treb Allen *Revise and Resubmit at Econometrica*

“Working for the Future: Female Factory Work and Child Health in Mexico”

### **WORK IN PROGRESS**

“A New Engel on the Gains from Trade: Theory and Evidence Within and Across Countries” with Ben Faber, Thibault Fally and Marco Gonzalez-Navarro

“How Do We Choose Our Identity? A Revealed Preference Approach Using Food Consumption” with Moses Shayo and Eve Sihra

“Pushed to the Top or Held at the Bottom? Trade and Development Redux” with Arnaud Costinot and Masao Fukui

“Spillovers in Technology Adoption: Evidence from a Randomized Experiment in Pakistan” with Azam Chaudhry, Shamyala Chaudry, Amit Khandelwal and Eric Verhoogen

### **OTHER PUBLICATIONS**

“On the Origins and Development of Pakistan's Soccer-Ball Cluster” with Azam Chaudhry, Shamyala Chaudry, Amit Khandelwal, Tariq Raza and Eric Verhoogen *The World Bank Economic Review* (2016)

“Mark-up and Cost Dispersion Across Firms: Direct Evidence from Producer Surveys in Pakistan” *American Economic Review Papers & Proceedings* (2015) 105(5):537-44

“Habit Formation and the Gains from Price Stability” *CEifo Economic Studies* (2012) 58(2): 373-384

### **INVITED PRESENTATIONS**

2018 UC Santa Cruz, Penn State, Berkeley, Stanford, Berkeley ARE, UC Davis

2017 Oxford, UNC Chapel Hill, MSU, Warwick, Chicago Booth, World Bank.

2016 Princeton, Chicago Understanding Trade Within and Across Countries Workshop, Toronto Cities and Regional Development Workshop, LSE, Toulouse, Dartmouth, Hebrew University, Montreal Workshop on Productivity, Entrepreneurship and Development, NES Moscow, Hitotsubashi Conference on International Trade and FDI, Neemrana Conference.

- 2015 Harvard, UC Denver, Hebrew University, Georgetown, George Washington, Michigan, Michigan Workshop on Microenterprise and SME growth, Harvard, Northwestern.
- 2014 UCLA, Brown, Duke, World Bank, Columbia, Washington University/St Louis Fed, Berkeley, Tufts, INSEAD, Princeton Summer Workshop, NBER Summer Institute Trade, NBER Summer Institute Innovation/Productivity Development & Entrepreneurship, Hebrew U, Northwestern, Stanford, Chicago Booth, MIT, UCSD, MIT/Harvard, Berkeley Haas, NYU, LSE, CEPR/BREAD, Warwick, Pompeu Fabra.
- 2013 Colorado, Wisconsin, Dartmouth, UCLA, Hebrew University, Haifa University, FGV, PUC-Rio, ITAM, Boston University, Penn State, World Bank
- 2012 Bergen, Munich, Warwick, Northwestern, NBER Summer Institute, Inter-American Development Bank, Toronto, Columbia, Harvard/MIT, Chicago, Princeton, World Bank.
- 2011 UBC, Notre Dame Trade and Growth Conference, MIT/Harvard, Hebrew University, Tel Aviv University, Central European University, WB/IZA Child Labor Conference, CESifo South Asia Malnutrition Conference, Syracuse, University of Houston, World Bank, Georgetown.
- 2010 World Bank Trade Group, NBER Summer Institute, Hebrew University, Tel Aviv University, Harvard, University of Pennsylvania, World Bank Structural Change Conference, UVA, UCLA, SAIS, Berlin.
- 2009 Duke, UCSD, Kellogg M&S, Yale, MIT, LSE, Stanford, Chicago Booth, Brown, UCLA Anderson, CREI, 15<sup>th</sup> BREAD Conference, REStud Tour 2009 (Munich, ULB & Oxford), 2009 SITE at Stanford, Columbia, LACEA TIGN, Paris School of Economics, Toulouse.
- 2008 Northeastern Universities Development Consortium, Boston University.

### **HONORS, FELLOWSHIPS, GRANTS & AWARDS**

- 2017 IGC Grant – Measuring Productivity Across the World
- 2016 MIT-Brazil-Lemann Seed Fund for Collaborative Projects – Teacher Allocation in Brazil
- 2016 World Bank Gender Trade and Competitiveness Grant
- 2016 Excellence Award in Global Economic Affairs 2016 (Porsche Fellowship)
- 2015 World Bank i2i and T&C Impact Program - High Impact Entrepreneurship Program Impact Evaluation
- 2015 IPA SME Initiative Grant – High Impact Entrepreneurship Program Impact Evaluation
- 2014 ESRC Grant – Worker Sorting, Work Discipline and Development
- 2013 IGC Grant – Worker Sorting, Work Discipline and Development
- 2013 PEDL Grant – What are the Barriers to Industrial Upgrading? Evidence from Pakistan
- 2013 IPA SME Initiative Grant – The Impact of Exporting: Evidence from a Randomized Experiment
- 2012 PEDL Grant – The Impact of Exporting: Evidence from a Randomized Experiment
- 2011 IGC Grant - Spillovers in Technology Adoption: Evidence from a Randomized Experiment in Pakistan
- 2010 World Bank Structural Transformation and Industrial Policy Grant
- 2009 IGC Grant – The Impact of Exporting: Evidence from a Randomized Experiment
- 2009 IGC Grant – Who’s Getting Globalized? Intra-national Trade Costs and World Price Pass Through in South Asia and Sub-Saharan Africa
- 2009 REStud Tour Invitee
- 2006-2008 Fellowship of Woodrow Wilson Scholars, Princeton University
- 2005-2006 John Parker Compton Fellowship in International Relations, Princeton University
- 2004-2005 Princeton University Graduate School Fellowship
- 2005-2006 International Economics Section Summer Fellowship, Princeton University
- 2004-2006 Princeton University Graduate School Summer Research Fellowship
- 2003-2004 J Wallace Ely '32 Fellowship, Princeton University

2003 Ely Devon Prize, Awarded for the best performance in the MSc Economics at LSE  
2001 PWC Prize, Awarded for the best performance in Economics at Cambridge University  
1999 UK Economic, Monetary and Industrial Delegate, European Youth Parliament, Rome

**DISSERTATIONS SUPERVISED**

2018 Yuhei Miyauchi (Initial Placement Boston University)  
2017 Meredith Startz (Initial Placement Stanford), Eve Sihra (Initial Placement Hebrew U Postdoc)  
2013 Adam Osman (Initial Placement UIUC), Yu Liu (Initial Placement Fudan)  
2011 Treb Allen (Initial Placement Northwestern)

**PROFESSIONAL EXPERIENCE**

2004-2005 World Bank Group, Short Term Consultant for the South Asia Poverty Reduction and Economic Management Unit, Washington, DC